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Three concepts of ENs:

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An EN can be described as "a set of nodes and a pattern of ties among such nodes", but this begs five questions.

Five questions:

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1. What is a node?

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Five questions:

- I. What is a node?
- 2. How is the boundary of the set of nodes defined?
- 3. What is a tie?
- 4. What is a pattern?
- 5. When is a network an EN, and not just a social network (SN)?

What is a node?

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There are two main types of node in an EN:

- human beings

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There are two main types of node in an EN:

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but possibly others:

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Need to specify how nodes relate to actors: is the link explicit and justified?

- a. aggregation common effects or common causes
- b. nodes proxy for unobserved actors.

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e.g. an analysis of competitors in an industry:

nominalist: use an ANZSIC code at a particular fineness (number of digits)

realist: look for evidence among the actors on who's in and out — Erickson's "snowball" sampling approach

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- c. single type of actor, or two types? (One mode or two?)
 e.g. buyer or seller or possibly both?
- d. the "node specification" problem of death and birth e.g. firms are born, firms merge, firms exit

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Nonetheless, the pattern of specialisation might be significant.

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Moreover, what do inter-firm relations mean?

- another form of network tie?
 using reliance on networks to predict the location of the firm's boundaries, or
- something different from market integration? qualitative increase in commitment \rightarrow need a theory of the firm to analyse ENs.

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6. What manner of orientation among the nodes is meaningful such that it consitutes a structure that has causal implications for outcomes of interest?

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"manner of orientation" among nodes \rightarrow

- tie definition: infinite possibilities of what the ties model;
- and pattern: central to the analysis of ENs.

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EN: "any collection of actors (N > 2) that pursue repeated, enduring exchange relationships with one another and, at the same time, lack a legitimate organisational authority to arbitrate and resolve disputes that might arise during the exchange." — self-organisation

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- IV. Increasingly, the structures of inter-firm orientation designed to be orthogonal to market exchange. To meet needs unmet by market exchange (e.g. coopetition)

Not just a pretty picture?

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Does the structure of the EN have causal implications for the actors of interest?

Two issues (Reagans et al. 2003):

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Two issues (Reagans et al. 2003):

- I. unobserved heterogeneity, and
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- → To argue that particular network position confers advantage, it's necessary to show, first, that any observed association between position and success does not reflect underlying differences in actor "type" or, second, that expectations of success did not determine the observed network pattern.

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Distance L_{ij} = shortest path length between vertices i and j

Characteristic Path Length of Graph G = L(G) = the average of L_{ij} for all i, j in graph G, $i \neq j$.

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Small World Networks (SWN) are resiliant against random failures of vertices (nodes), but highly vulnerable to deliberate attacks on hubs (vertices of high degree k(v)).

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- Where do we go from here?

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Scientific "Fads" from statistical physics

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- And networks?

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Networks can still be useful, if · · ·

- You have knowledge of the system that you are studying
- You have a problem that naturally calls for a networkbased approach. Complex networks should not be the answer in search of the problem.
- You understand that just considering the topology of system interactions will not magically allow you to unify quantum mechanics and gravity, explain the origin of life, or elucidate the meaning of life.

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