

## **Simulation in the Social Sciences**

- 1. Introduction: Modelling.  
and Simulation.**
- 2. Micro Analysis and Cellular Automata**
- 3. Agent-Based Modelling.**
- 4. Networks**
- 5. Learning and Simulation.**

# **1. Modelling – from March & Lave (1975)**

## **1.1 Overview**

**A. What is a model?**

**B. Why model?**

**C. What is a good model?**

**A. A model:**

- **a simplified picture of a part of the real world.**
- **has some of the real world's attributes, but not all.**
- **a picture simpler than reality.**

**We construct models in order to explain and understand.**

## **Why model?** (from Josh Epstein, *JASSS*, 2008))

### **To:**

- 1. Explain (very distinct from predict)**
- 2. Guide data collection**
- 3. Illuminate core dynamics**
- 4. Suggest dynamical analogies**
- 5. Discover new questions**
- 6. Promote a scientific habit of mind**
- 7. Bound (bracket) outcomes to plausible ranges**
- 8. Illuminate core uncertainties.**
- 9. Offer crisis options in near-real time**
- 10. Demonstrate tradeoffs / suggest efficiencies**
- 11. Challenge the robustness of prevailing theory through perturbations**
- 12. Expose prevailing wisdom as incompatible with available data**
- 13. Train practitioners**
- 14. Discipline the policy dialogue**
- 15. Educate the general public**
- 16. Reveal the apparently simple (complex) to be complex (simple)**

## ***Three Rules of Thumb for Model Building:***

- **Think “process”.**
- **Develop interesting implications.**
- **Look for generality/robustness.**

**Judge models using: truth, beauty, justice.**

**That is, an interplay between the real world (truth), world of æsthetics (beauty), world of ethics (justice), and the model world.**

**(See the March & Lave extract at the SimSS web page.)**

**Example: The firm —*****Prices, Costs, and Values → Profits***

**We use verbal, graphical, and algebraic models of how consumers, firms, and markets work.**

**We assume rationality: that economic actors (consumers and firms) will not consistently behave in their own worst interests.**

**Not a predictive model of how individuals (always) act, but nonetheless robust in aggregate.**

## 1.2 Modelling

**Speculations about human behaviour/social and organisation interactions.**

**Explore the arts of**

- **developing**
- **elaborating**
- **contemplating**
- **testing**
- **revising**

**models of behaviour.**

## What is a model?

- **We can have several models of the same thing, depending on which aspects we want to emphasise, how we will use the model.**
- **Models are constructs to explain and appreciate aspects of the real world.**

**So ...**

**Need *skills* of:**

- *abstracting* from reality
- *squeezing implications* out
- *evaluating* a model

**We can produce more complex behaviour than we are capable of understanding:**

**the behaviour of a baby baffles a psychologist (and vice versa)**

**Q: If we cannot understand individual behaviour, then how are we to understand systemic/social/bureaucratic behaviour?**



## **Six familiar models in the social sciences:**

- 1. individual choice under uncertainty**
- 2. exchange/trade**
- 3. adaptation of ideas/technology**
- 4. diffusion of ideas/technology**
- 5. transition**
- 6. demography**

**Each is treated by March & Lave (1975).**

## 1.3 Model of the Model-Building Process

1. **Observe some facts.**
2. **Speculate about processes that might have produced such observations.**
3. **Deduce other:**
  - **results**
  - **implications**
  - **consequences**
  - **predictions**

– from the model: “If the speculated process is correct, what else would it imply?”
4. **Are these *true*? If not, speculate on other models/processes.**

## ***Case 1: Contact and Friendship.***

**Why are some people friends and not others?**

**e.g. In a hall of residence,  
obtain lists of friends and their room numbers**

**Observe: friends live close together.**

**A process to generate this?**

***What is a possible process that might produce the observed result?***

## Two Speculations about Process:

1. **previous friends chose to live together at the beginning of the year**

⇒ **if had lists of friends from previous year, then fewer clusters of friends, why?**

**observe *X*: friendship patterns among first, second, and third years → no difference in clusters (against the speculation)**

2. **friendships develop through contact and common background, given a potential for friendship**

*What changes in these friendship clusters over time?*

⇒ **through the year a strengthening of clusters of friends**

**observe this? Yes. ✓**

## Generalisation

*We want to include earlier predictions but find a more general model that predicts new behaviours as well, more widely.*

**Can we generalise this?**

- **beyond the university?**
- **communication → friendship?**
- **enemies as well as friends?**

**e.g. Case 2): The professor forgets to bring the undergraduate homework to class. Why?**

## 1.4 Three Rules of Thumb

### 1. *Think “process”.*

**A good model is almost always a statement about a process. Many bad models fail because they have no sense of process. When you build a model, look at it for a moment and see whether it has some statement of process/dynamics/change/time.**

### 2. *Develop interesting implications.*

**Much of the *fun* in model building comes in finding interesting implications in your models. A good strategy for producing interesting predictions: look for natural experiments.**

### 3. *Look for generality.*

**Ordinarily, the more situations a model applies to, the better it is and the greater the variety of its possible implications.**

## **1.5 Evaluation of Speculative Models**

**I. Truth**

**II. Beauty**

**III. Justice**

**Justice:**

**be aware of a responsibility to society beyond the “search for truth”.**

**Beauty:**

- **Simplicity, or parsimony**
- **Fertility (many predictions/assumptions)**
- **Surprise!**

*e.g. Parental preference for sons.*

**“Suppose that each couple agreed (knowing the relative value of things) to produce children (in the usual way) until each couple had more boys ♂ (the ones with penises) than girls ♀ (the ones without).**

**And further suppose that the probability of such coupling (technical term) resulting in a boy (the ones with) varies from couple to couple, but not from coupling to coupling for any one couple.**

**And suppose (we still have a couple more) that no one divorces (an Irish folk tale) or sleeps around (a Scottish folk tale) without precautions (a Swedish folk tale).**

**And suppose that the expected sex (technical term) of a birth if all couples are producing equally is half male ♂, half female ♀ (though mostly they are one or the other).”**



**Rule: “stop having kids when your sons outnumber your daughters”**

**“Question: (Are you ready?) What will be the ratio of boys (with) to girls (without) in such a society?”**

**A Surprise —**

→ **for *most couples*: more sons than daughters.**

**but —**

**for *society*: more girls than boys,**

**Let’s simulate this using NetLogo.**

<http://www.agsm.edu.au/bobm/teaching/SimSS/NetLogo-models/boysngirls.html>

## Truth:

- **correct (or more correct) models**
- **requires clever, responsible detective work to find the truth**  
**(aim for objectivity, but face subjectivity if it exists)**
- **test implications, not assumptions**
- **predicting is not equivalent to understanding, necessarily**

## Need *Critical Experiments*:

**compare alternative models  
with the same question → different answers:  
this is critical.**

## **Beware Circular Models:**

- a. “when the rain-dance ceremony is properly performed, and all the participants have pure hearts, then it will rain” – testable?**
- b. “people pursue their own self-interest”  
– don’t predict values from behaviour and then predict the same behaviour from the values just derived.**
- c. Monty Python’s “the man who claims he can send bricks to sleep”**

***e.g. Case 3): The Case of the Stupid Question***

**e.g. “a surfer asked a stupid question in class”**

**Speculations:**

- A. not enough time to study**
- B. success on the board is sufficient for her**
- C. jealous of her prowess at surfing, the rest of us look down on her classroom performance and interpret her questions as “stupid”**

## How do the Implications Differ?

	<b>S p e c u l a t i o n</b>		
	<b><u>A</u></b>	<b><u>B</u></b>	<b><u>C</u></b>
<b>Q1: will athletes ask stupid questions out of season?</b>	<b>no</b>	<b>yes</b>	<b>yes</b>
<b>Q2: will athletes ask stupid questions in places that don't emphasise athletics?</b>	<b>yes</b>	<b>no</b>	<b>no</b>
<b>Q3: will athletes who don't look like athletes ask stupid questions?</b>	<b>yes</b>	<b>yes</b>	<b>no</b>

## ***The Importance Of Being Wrong***

- **evaluate rather than defend (avoid “falling in love” with your model)**
- **delight in finding fault – be skeptical and playful**
- **always think of alternative models**

## 2. Simulation

**The anecdote about the economist looking for his lost car keys:**

**“An accurate answer to the wrong question”? (using closed-form methods)**

**or: simulation (numerical methods)**

**“Approximate answers to the right questions”**

**Helped by the developments in computer hardware and software.**

**Meanwhile: Computer Science has borrowed simulation tools from the natural world:**

**artificial neural nets, simulated annealing, genetic algorithms/programming**

**Want: dynamics, out-of-equilibrium characterisations in our models.**

## **Simulation Social Science, not Physical Science**

**At the aggregate level, similar.**

**But at the micro level, the agents in social science models are people, with self-conscious motivations and actions.**

**Beware: Aggregate behaviour may be well described by differential equations, with little difference from models of inanimate agents at the micro level.**



## The Five Functions of Simulations:

(from Hartmann 1996)

1. As a **Technique** – to investigate the detailed dynamics of a system.
2. As a **Heuristic Tool** – to develop hypotheses, models, and theories.
3. As **“Experiments”** – perform numerical experiments, Monte Carlo probabilistic sampling.
4. As a **Tool for Experimentalists** – to support experiments.
5. As a **Pedagogic Tool** – to gain understanding of a process.

## I. As a Technique

- **Solution of a set of equations describing a complex (e.g. bottom-up) interaction.**
- ***Discrete (Cellular Automata):* if the model behaviour  $\neq$  empirical, it must be because of the transition rules.**
- ***Continuous:* not so clear-cut: background theory v. model assumptions**

**Q: does more realistic assumption  $\rightarrow$  more accurate prediction?**

**“A simulation is no better than the assumptions built into it” —  
Herbert Simon**

## 2. As a Heuristic Tool

**Simulation is useful where the theory is not well developed, and the causal relationships are not well understood:**

- **theory development = guessing suitable assumptions that may imitate the change process itself;**
- **but how to assess assumptions independently?**

**Steve Durlauf: Is there an underlying optimisation by agents? (his “Complexity and Empirical Economics,” *EJ*, 2005)**

### 3. As a Substitute for Experiment

**When actual experiments are perhaps:**

- *pragmatically* impossible: scale, time; or
- *theoretically* impossible: counterfactuals; or
- *ethically* impossible: e.g. taxation, no minimum wage;

**or to complement lab experiments**

**(See the link to Monte Carlo Probabilistic Sampling.)**

## **e.g. Agent-Based Models v. Economic Experiments**

**Hailu & Schilizzi (2004, p.155) compare and contrast ABMs with experiments using human subjects, under the headings:**

- **Approach to inference, or micro-macro relationship**
- **Specification of behavioural rules**
- **Informational problems**
- **Degree of control**
- **Explanation of agents' choices**
- **Temporal length of analysis**
- **Representativeness / realism**
- **Data**
- **Cost**

## **4. As a Tool for Experimentalists**

- **to inspire experiments**
- **to preselect possible systems & set-ups**
- **to analyse experiments  
(statistical adjustment of data)**

## 5. For Learning

**A pedagogic device through play ...**

**See Mitchell Resnick. *Turtles, termites, and traffic jams: Explorations in massively parallel microworlds*. MIT Press, 1994.**

**Play with NetLogo models, and experience emergence: Life is famous, and others too.**

**See the Models Library that comes with the NetLogo download.**

## Summary

**A simulation imitates one process by another process**

**With Social Sciences: few good descriptions of static aspects, and even fewer of dynamic aspects**

**(Remember the economists' focus on: existence, uniqueness, stability)**



## **Robust Predictions from Simple Theory**

**(from Latané, 1996)**

**Four conceptions of simulation as a tool for doing social science:**

- 1. As a scientific tool: theory + simulation + experimentation**
- 2. As a language for expressing theory:**
  - natural language,**
  - mathematical equations (i.e., closed form), and**
  - computer programs, such as C++, Java, etc.**
- 3. As an “easy” alternative to thinking: robust coding**
- 4. As a machine for discovering consequences of theory: if this, then that. (i.e. sufficiency).**

## **A Third Way of Doing Science DIS**

**(from Axelrod & Tesfatsion 2006)**

**Deduction + Induction + Simulation.**

- **Deduction: deriving theorems from assumptions**
- **Induction: finding patterns in empirical data**
- **Simulation: assumptions → data for inductive analysis**

**S differs from D & I in its implementation & goals.**

**S permits increased understanding of systems through controlled computer experiments**

## **Emergence of self-organisation (See Miller & Page, Ch. 4)**

**Examples: ice, magnetism, money, markets, civil society, prices, segregation.**

**Defn: emergent properties** are properties of a system that exist at a higher level of aggregation than the original description of the system.

**Not from superposition, but from interaction at the micro level.**

**Adam Smith's Invisible Hand → prices**

**Schelling's residential tipping (segregation) model:**

**People move because of a weak preference for a neighbourhood that has at least 33% of those adjoining the same (colour, race, whatever) → segregation.**

**Need models with more than one level to explore emergent phenomena.**

## **Families of Simulation Models**

- 1. System Dynamics SD  
(from differential equations)**
- 2. Cellular Automata CA  
(from von Neumann & Ulam, related to Game Theory)**
- 3. Multi-Agent Models MAM, or Agent-Based  
Computational Economics ACE, or Agent-Based Models  
ABM, or Multi-Agent Systems MAS  
(from Artificial Intelligence)**
- 4. Learning Models LM  
(from Simulated Evolution and from Psychology)**

## Comparison of Simulation Techniques

**Gilbert & Troitzsch compare these (and others):**

<b>Technique</b>	<b>Number of Levels</b>	<b>Communication between agents</b>	<b>Complexity of agents</b>	<b>Number of agents</b>
<b>SD</b>	<b>1</b>	<b>No</b>	<b>Low</b>	<b>1</b>
<b>CA</b>	<b>2+</b>	<b>Maybe</b>	<b>Low</b>	<b>Many</b>
<b>MAM</b>	<b>2+</b>	<b>Yes</b>	<b>High</b>	<b>Few</b>
<b>LM</b>	<b>2+</b>	<b>Maybe</b>	<b>High</b>	<b>Many</b>

**Number of Levels: “2+” means the technique can model more than a single level (the individual, or the society) and the interaction between levels.**

**This is necessary for investigating emergent phenomena.**

**So “agent-based models” excludes simple Systems Dynamics (SD) models, but can include the others.**

## Simulation: The Big Questions

from: [www.csse.monash.edu.au/~korb/subjects/cse467/questions.html](http://www.csse.monash.edu.au/~korb/subjects/cse467/questions.html)

- **What is a simulation?**
- **What is a model?**
- **What is a theory?**
- **How do we test the validity of any of the above?**
- **When do we trust them, what sort of understanding do they afford us?**
- **What is an experiment? What does it mean to experiment with a simulation?**
- **What is the role of the computer in simulation?**
- **How does general systems dynamics influence simulations?**
- **How do we handle sensitivity to initial conditions?**
- **How precisely can a simulation approximate real life / a model?**
- **How do we decide whether to use a theory / model / simulation / lab experiment / intuition for a given problem?**
- **Does a simulation have to tell us something?**
- **How complex is too complex, how simple is too simple?**
- **How much information do we need to (a) build and (b) test a simulation?**
- **How/when can the transition from a quantitative to a qualitative claim be made?**

## **Verification + Validation $\equiv$ Assurance**

**Verification (or internal validity): is the simulation working as you want it to:**

– is it “doing the thing right?”

**Validation: is the model used in the simulation correct?**

– is it “doing the right thing?”

**To Verify: use a suite of tests, and run them every time you change the simulation code – to verify the changes have not introduced extra bugs.**

**Perhaps code using a different platform, or dock.**

## Validation

**Ideally: compare the simulation output with the real world.**

**But:**

1. ***stochastic* ∴ complete accord is unlikely, and the distribution of differences is usually unknown**
2. ***path-dependence*: output is sensitive to initial conditions/parameters**
3. **test for “retrodiction”: reversing time in the simulation; or: test from a past date to the present: calibrate with history**
4. **what if the model is correct, but the input data are bad?**

**Use Sensitivity Analysis, to ask:**

- **robustness of the model to assumptions made**
- **which are the crucial initial conditions/parameters?**

**use: randomised Monte Carlo, with many runs.**



## **Judd's ideas (2006)**

**“Far better an approximate answer to the right question ... than an exact answer to the wrong question.”**

**– John Tukey, 1962.**

**That is, economists face a tradeoff between:**

**the numerical errors of computational work  
and  
the specification errors of analytically tractable models.**

## Judd on Validation

### Several suggestions:

- 1. Search for counterexamples:**  
If found, then insights into when the proposition fails to hold.  
If not found, then not proof, but strong evidence for the truth of the proposition.
- 2. Sampling Methods: Monte Carlo, and quasi-Monte Carlo**  
→ standard statistical tools to describe confidence of results.
- 3. Regression Methods: to find the “shape” of the proposition.**
- 4. Replication & Generalisation: “docking” by replicating on a different platform or language, but lack of standard software an issue.**
- 5. Synergies between Simulation and Conventional Theory.**

## **Axelrod on Model Replication and “Docking”**

***Docking***: a simulation model written for one purpose is aligned or “docked” with a general purpose simulation system written for a different purpose.

### **Four lessons:**

- 1. Not necessarily so hard.**
- 2. Three kinds of replication (in decreasing closeness):**
  - a. numerical identity**
  - b. distributional equivalence**
  - c. relational equivalence**
- 3. Which null hypothesis? And sample size.**
- 4. Minor procedural differences (e.g. sampling with or without replacement) can block replication, even at (b).**

## Reasons for Errors in Model Docking

1. **Ambiguity in published model descriptions.**
2. **Gaps in published model descriptions.**
3. **Errors in published model descriptions.**
4. **Software and/or hardware subtleties.**  
**e.g. different floating-point number representation.**

**(See Axelrod 2006.)**

## **Validation**

**For whom?**

**With regard to what?**

**A good simulation is one that achieves its goals:**

- **to explore**
- **to predict**
- **to explain**

**Or**

- **what is? (i.e. description, positive)**
- **what could be? (i.e. existence, plausibility)**
- **what should be? (i.e. prescription, normative)**

## Consider historical market data:

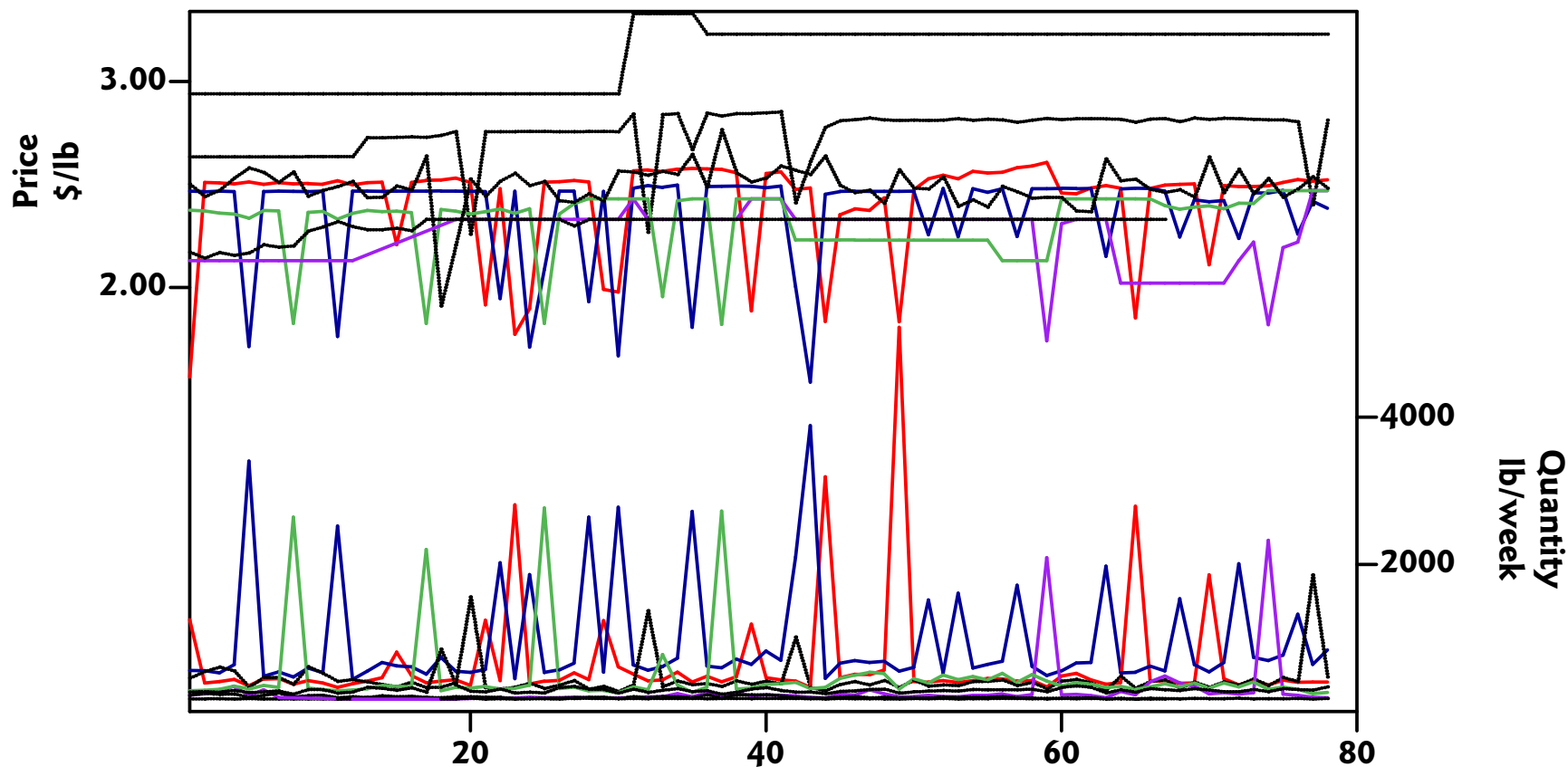


Figure 1: Weekly Prices and Sales (Source: Midgley et al. 1997)  
(Coloured lines: **Folgers**, **Maxwell House**, **Hills Bros**, **CFON**)

## **Stylised Facts of the Market Behaviour**

- **Much movement in prices and quantities of four brands — a rivalrous dance.**
- **Pattern: high price (and low quantity) punctuated by low price (and high quantity).**
- **Another four brands: stable prices and quantities**

### ***Questions:***

**What is the cause of these patterns?**

- **shifts in brand demand?**
- **reactions by brands?**
- **actions by the supermarket chain?**
- **unobserved marketing actions?**

## **Explanations?**

**Interactions of profit-maximising agents, plus external or internal factors → via a model → behaviour**

**Similar (qualitatively or quantitatively) to the brands' behaviours of pricing and sales.**

**Note: assuming profit-maximising (or purposeful) agents means that we are not simply curve-fitting or description using D.E.s. Going beyond the rivalrous dance.**



## Further ...

**With a calibrated model, we can:**

**perform sensitivity analysis of endogenous with respect to exogenous variables.**

**Prediction only requires sufficiency, not necessity (“These are the *only* conditions under which the model can work.”)**

**Examine:**

- **limits of behaviour  
(Miller’s Automated Non-linear Testing System)**
- **regime-switching**
- **range of behaviour generated**
- **sensitivity of the aggregate (or emergent behaviour) to a single agent’s behaviour.**

## References:

- R. Axelrod, **Advancing the Art of Simulation in the Social Sciences**, in J.-P. Rennard (ed.), *Handbook of Research on Nature-Inspired Computing for Economy and Management*, (Hershey, PA: Idea Group Inc., 2006)
- R. Axelrod & L. Tesfatsion, **On-Line Guide for Newcomers to Agent-Based Modeling in the Social Sciences**, in L. Tesfatsion & K.L. Judd (eds.), *Handbook of Computational Economics, Vol. 2: Agent-Based Computational Economics*, North-Holland, Amsterdam, 2006. [www.econ.iastate.edu/tesfatsi/abmread.htm](http://www.econ.iastate.edu/tesfatsi/abmread.htm)
- S. Durlauf, **Complexity and empirical economics**, *The Economic Journal*, 115 (June), F225–F243, 2005.
- N. Gilbert & K.G. Troitzsch, *Simulation for the Social Scientist*, Open Uni Press, 2nd ed. 2005.
- A. Hailu & S. Schilizzi, **Are Auctions More Efficient Than Fixed Price Schemes When Bidders Learn?** *Australian Journal of Management*, 29(2): 147–168, December 2004. [www.agsm.edu.au/eajm/0412/hailu\\_etal.html](http://www.agsm.edu.au/eajm/0412/hailu_etal.html)
- S. Hartmann, **The world as a process: Simulations in the natural and social sciences**. In R. Hegselmann, U. Mueller, & K.G. Troitzsch, eds., *Modelling and simulation in the social sciences: From the philosophy of science point of view*, vo. 23 of *Series A: Philosophy and methodology of the social sciences*, pp. 77–100. Kluwer Academic Publishers, 1996.
- K. L. Judd, **Computationally Intensive Analyses in Economics**, *Handbook of Computational Economics, Volume 2: Agent-Based Modeling*, ed. by Leigh Tesfatsion & Kenneth L. Judd, Amsterdam: Elsevier Science, 2006, Ch. 2.
- B. Latané, **Dynamic social impact: Robust predictions from simple theory**. In R. Hegselmann, U. Mueller, & K.G. Troitzsch, eds., *Modelling and simulation in the social sciences: From the philosophy of science point of view*, vo. 23 of *Series A: Philosophy and methodology of the social sciences*, pp. 287–310, Kluwer Academic Publishers, 1996.
- J. March & C. Lave, *Introduction to Models in the Social Sciences*, New York: HarperCollins, 1975.
- M. Resnick. *Turtles, termites, and traffic jams: Explorations in massively parallel microworlds*. MIT Press, 1994.